



To Whom It May Concern:

CloudTrucks LLC Is an authority carrier operating under DOT# 3300318 with MC# 1046672. We contract exclusively with Owner Operators and small fleets that operate under our Carrier Authority. We haul no Hazardous Materials, Tanker, Straight Truck, LTL or specialty freight. Our Safety team is fortunate to employ industry professionals with between 20-35 years of trucking experience with safety focused, large trucking companies.

CloudTrucks experienced organic growth of over 200 contractors in a single year. It's literally unheard of for a trucking company to grow from contracting with less than 100 Owner Operators, to almost 300 in a matter of about 18 months. If you know the industry well, it's pretty easy to conclude that rapidly growing companies experience heightened DOT scrutiny. Operating exclusively with contractors and no base of company drivers, has also presented us with our share of challenges.

Our goal will always be to provide safe, compliant, performance oriented owner operator capacity to all our valued Brokers & Customers. The purpose of this correspondence is to provide tangible, contextual actions designed to deliver our ultimate objectives.

The following actions have been embraced by all departments of CloudTrucks:

1. Equipment age requirements: <10 year old for Trucks & <12 years old for trailers
2. We require clean DOT level inspections on all equipment prior to contract
3. Contractors required to provide "clean" truck/trailer inspections quarterly
4. Partnership with Love's to provide Inspections and required maintenance
5. Automated booking suspension for any 11/14/70 hour HOS violations
6. Personal Conveyance limited to 50 MI/Wk. Misuse results in option remove from ELD
7. CloudTrucks pays Contractors \$150 for any clean level 1 or 2 DOT inspection
8. All Speeding, Harsh Turns & Hard Braking events generate automated safety alerts
9. Rigorous qualifications for Contractors - Min. 2 yr. Verifiable Class A/Class 8 exp.
10. We run Clearinghouse, DAC, PSP, CDLIS, MVR's & full criminal background checks
11. Safety messages sent to contractor highlighting their safe/unsafe driving behaviors
12. All contractors monitored for safety and compliance through SambaSafety
13. MVR and Qualification file review every 6 months vs DOT 1 year requirement
14. Risk assessment to identify, disqualify & train contractors w/ risk related behaviors
15. Individualized Contractor scorecard that combines safety ratings from the qualification file, Compliance results and on-road performance

I can assure you that CloudTrucks takes our SMS scores very seriously and many of the contractors that have negatively impacted our safety scores in the past have been disqualified from CloudTrucks, via our weekly behavioral Risk Assessment process.

Please let me know if you have any further questions.

Thanks,

Paul E. Schlegel (Head of Safety, Loss Prevention and Compliance)

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